



BHV

partners

BEYOND ACCELERATION

**The first health Venture Builder
in southern Europe**

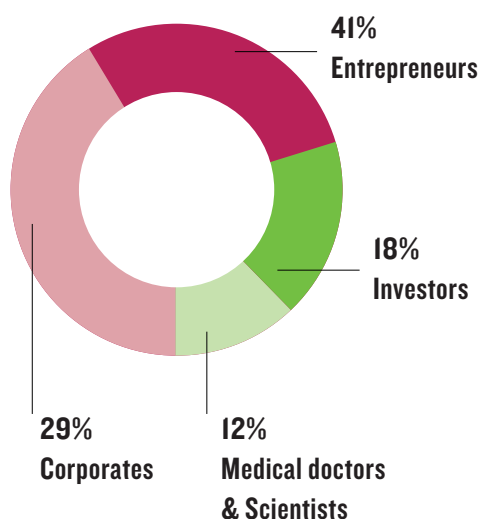
**Biotech - MedTech & Diagnostics - Digital Health - Nutrition & Agrifood
Entrepreneurs - Investors - Tech Transfer Units - Corporations**

BHV Partners is an experienced Venture Builder and a talent pool of up to 70 successful serial entrepreneurs, investors, global C-level executives, medical doctors and scientists.

We invest in creating and supporting companies beyond acceleration with a long-term, hands-on approach at every stage and every health speciality.

We work hand in hand with investors, research centres, hospitals, tech transfer units, and corporates to guarantee them a tailored-made service.

UP TO 70 PARTNERS AND EXPERTS



Find out more about them in bhvpartners.com



TEAM

ALBERT G. ZAMORA, MBA

Co-Founder & Chairman of the Board

MARTA PRÍNCEP, PhD

Co-Founder & CEO

JOAN BIGORRA, MD, PhD

Co-Founder & Advisor to the Board

JOAQUIM TRIAS, PhD

Co-Founder & Board member

FERMÍN GOYTISOLO, PhD, MBA

Partner & Senior Consultant

CARLOS ARIAS, MBA

Partner & Senior Consultant

ALBERT MASCARELL, MBA

Partner & Strategic and Innovation Consultant

MARIA ARBULU, PhD, MBA

Partner & Senior Consultant

JORDI PETIT, MBA

Chief Financial Officer

GEMMA ESCARRÉ

Head of Communications

LUIS BOTELLA

Project Manager

ERIKA BARRERA

Partner & CEO Assistant



OUR ADDED VALUE

FOR ENTREPRENEURS

- Identifying and limiting project risks
- Measuring cost dimensions
- Establishing company strategy and business plan
- Business Development, negotiations and fundraising strategy
- Long-term involvement, from the concept to exit
- Hands-on approach, interim and board member positions
- Mentoring and advisor backing: we have walked this path before
- Globalisation

FOR INVESTORS

- Investing with experienced professionals from the healthcare sector
- Increasing successful investment rate by decreasing intrinsic risks
- Helping investors with previous bad experiences investing
- Scouting for and building start-ups according to the VC investment criteria
- Senior executives as interim managers and board members of the portfolio companies

«In a few months of working with BHV Partners, our company has grown rapidly. We completed the crowdfunding round and now we are progressing with the product's commercialisation closing our first distribution agreement»



"The strategic approach of BHV Partners fostered the value and professionalisation of the start-ups we're jointly involved. The best kind of partner we could count on was UPV Tech Transfer Fund"





FOR RESEARCH CENTRES AND TECH TRANSFER UNITS

- New technology transfer units
- Assessing innovation processes
- Analysing of scientific and IP assets
- In-licensing and out-licensing services
- Hands-on creation of new companies
- Senior executives as interim managers of new companies

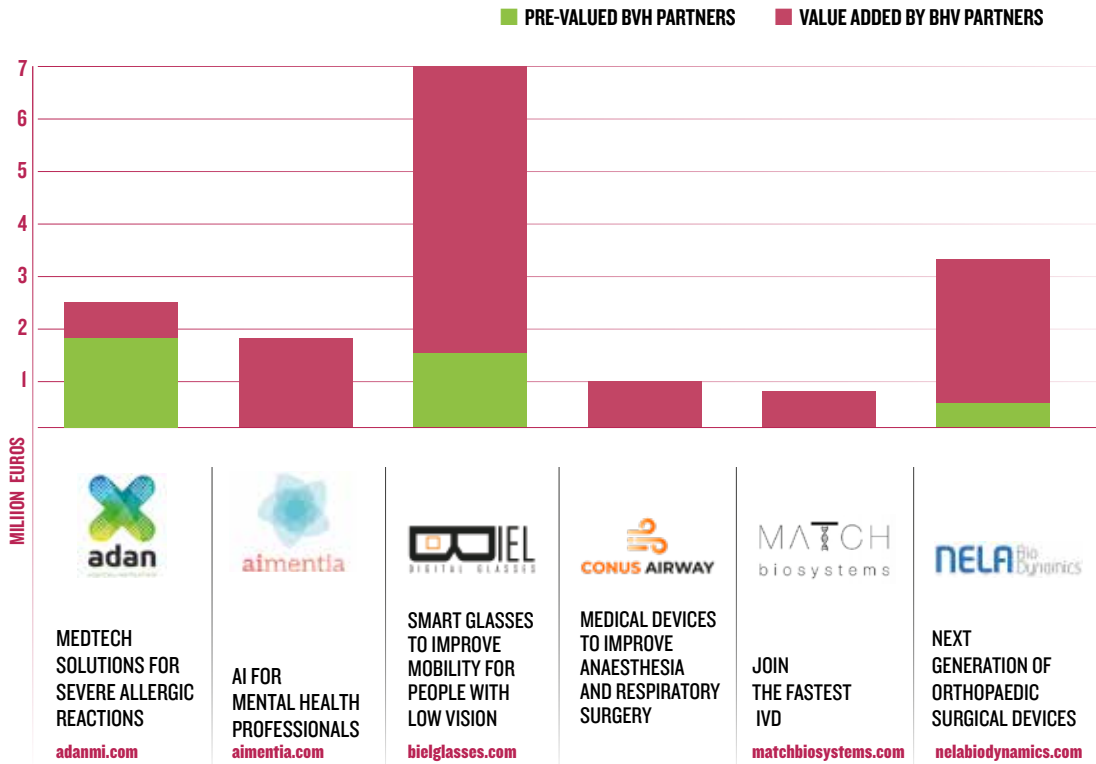
FOR CORPORATES

- Build-to-buy service
- Scouting for and screening opportunities
- Due diligence and investment valuation
- Innovation consultancy
- Analysing of scientific and IP assets
- Creating of corporate venture capital

«BHV Partners has put us in contact with people in the pharmaceutical industry who are interested in our technology, which would have been impossible for us to achieve on our own»

«The collaboration with BHV Partners was excellent for their commitment and expertise»

PORTFOLIO COMPANIES



MEDECH SOLUTIONS FOR SEVERE ALLERGIC REACTIONS

adanmi.com



AI FOR MENTAL HEALTH PROFESSIONALS

aimentia.com



SMART GLASSES TO IMPROVE MOBILITY FOR PEOPLE WITH LOW VISION

bielglasses.com



MEDICAL DEVICES TO IMPROVE ANAESTHESIA AND RESPIRATORY SURGERY



JOIN THE FASTEST IVD

matchbiosystems.com



NEXT GENERATION OF ORTHOPAEDIC SURGICAL DEVICES

nelabiodynamics.com

CLIENTS



COLLABORATIONS





**WHY DO 44% OF START-UPS
SHUT DOWN IN ONE YEAR?**

**WHY IS 2.3 YEARS
THE AVERAGE LIFE OF A START-UP?**

**WHY DO 70% OF START-UPS
NEVER REACH THE PREDICTED ROI?**

**EXCEED THESE STATISTICS.
INVEST WITH US.**

BHV
partners

Barcelona | San Francisco | San Sebastián
Denmark | Israel | USA | Spain | Switzerland

www.bhvparkers.com



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